### Code: 9E00307c

## MBA III Semester Regular and Supplementary Examinations April 2014

## **REWARD MANAGEMENT**

(For students admitted in 2010, 2011 and 2012 only)

Time: 3 hours

# Answer any FIVE questions All questions carry equal marks

Max. Marks: 60

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- 1 (a) Distinguish between a wage and a salary.
  - (b) Enumerate basic components of compensation.
  - (c) Explain the factors determining compensation.
- 2 Discuss in detail the *Modus Operandi* of competency analysis.
- 3 (a) What do you mean by graded pay structures?
  - (b) What is meant by broad banding in compensation?
  - (c) Elaborate the principles governing pay structures.
- 4 (a) How do you plan to arrive at skill based pay?
  - (b) What are the advantages and disadvantages of team rewards?
  - (c) List out non-financial rewards in Indian organizations.
- 5 (a) Distinguish between an allowance and pension.
  - (b) Explain various allowances and pension schemes.
- 6 What precautions do you suggest in managing reward systems in MNCs?
- 7 (a) Explain the factors governing pay commissions in India.
  - (b) Give a detailed comparison of Indian and international pay systems.
- 8 (a) What are the dilemmas generally faced by HR managers in fixing compensation?
  - (b) What are the fundamental principles governing performance based compensation?
  - (c) Explain the practice of pay structures in Crompton Greaves limited in India.

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